



GREESHAM MATA

PROJECT MANAGEMENT
PROFESSIONAL
FOUNDER, INTERIORS ETC

PROFILE

With over 25 years of project management experience, Greesham has worn many hats — construction manager, mentor, strategist, and change leader. What unites them all is a consistent drive to build performance-oriented teams and deliver projects that make a tangible difference.

He brings a blend of technical expertise, people management, and strategic insight. His career spans diverse industries — leading high-value construction, infrastructure, and industrial projects that demanded not just precision, but adaptability and innovation.

He is passionate about performance management frameworks — designing systems that align individuals and teams with larger business goals. His leadership approach emphasises coaching, clarity, and accountability, ensuring that every team member contributes meaningfully to shared success.

Whether leading project turnarounds or driving process improvement initiatives, he focuses on transforming challenges into opportunities for growth. He was a PMP® from 2007 to 2019 and won the Technical Paper Competition conducted by PMI, India. He has also received an award for Professional Excellence in Project Planning and Project Management from CE World Wide 2019.

In parallel, his work as a leadership trainer and facilitator allows him to shape the next generation of project leaders and mentor professionals to think strategically and act with confidence.

Through his articles and blogs on experiments with project management, construction leadership and people-centred management, he continues to contribute as a thought leader in professional networks and conferences. These experiences have reinforced his belief that leadership is less about hierarchy — and more about enabling potential.

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 [teachbuild.com](https://www.linkedin.com/company/teachbuild)

CORE EXPERTISE

- Stakeholder Management
- Performance Management
- Communication Management
- Project Leadership
- Project Coordination & Communication
- Process Innovation & Change Management

EDUCATION

POST GRADUATION
IN CONSTRUCTION MANAGEMENT
NICMAR | 2002-2004

LEADERSHIP AND CHANGE
MANAGEMENT | IIM AHMEDABAD

ACCELERATED LEADERSHIP
PROGRAM | HARVARD BUSINESS
PUBLISHING CORPORATE LEARNING

EXPERIENCE

INTERIORS ETC. | FOUNDER | 2021 - PRESENT

JLL | GENERAL MANAGER | 2014 - 2021

CUSHMAN & WAKEFIELD | VARIOUS ROLES | 2004 - 2014

Beyond execution, Greesham has designed and actively participated in several leadership development, mentorship and subject-matter technical programs, as well as panel discussions, covering project management governance, stakeholder alignment, safety management, and performance improvement.

These initiatives have upskilled many from young engineers to senior project managers. He also participates in mentoring cross-functional teams, guiding emerging leaders in strategic decision-making, communication, and team motivation.

Through his blog, he writes on effective project management, leadership effectiveness, construction innovation, and stakeholder engagement, promoting a more human-centred and performance-driven approach to project management.

He has also published a white paper on the **Impact of AI on Project Management- Abstract to Reality**

He founded Interiors Etc to implement good practices in construction.

Training: Greesham delivered a 5-day intensive (6-7 hours each day) training session on Project Management for students and job seekers from mthree, London, in collaboration with Data Mantra.

The programme covered the full project lifecycle across key knowledge areas, with concepts brought to life through real-world case studies - both from his own experience and global scenarios.

Interactive tasks, assignments, and role plays helped participants apply learning in practical situations and build confidence for real project environments.